ABOUT US

VPT's principal strength is in establishing and managing complex supply chains critical in the fertilizer trade. Managed by a dedicated team of dynamic and experienced professionals, VP has a presence in over 20 countries through its own offices, representatives and agents.

To cater to the diverse logistics requirements of its broad spectrum of clients across the globe, VPT charters and uses hundreds of ships ranging from container vessels, river barges, tankers to handysize and supramax bulk carriers



OUR MISSION

VPT strives to procure and deliver products, services and solutions of the highest quality and value to its principals and customers. The company maximizes returns for the benefit of its shareholders, employees and customers by pursuing sustainable growth and profit opportunities that leverage on its trading expertise, logistics network, information management and financial strengths while adhering to the highest standards of business conduct





Our Product Range



NITROGEN FERTILIZERS

Ammonium Nitrate (A/N)
Calcium Ammonium Nitrate (CAN)
Ammonium Sulphate (A/S)
Urea Ammonium Nitrate (UAN).
Nitrogen (N) is essential for photosynthesis. It is also the basic element of plant and animal proteins, including the genetic material DNA and RNA, and is important in periods of rapid plant growth. Plants use nitrogen by absorbing either nitrate or ammonium ions through the roots



PHOSPHATE FERTILIZERS

Diammonium Phosphate (DAP)
Monoammonium Phosphate (MAP)
Triple Super Phosphate (TSP)
Single Super Phosphate (SSP).
Phosphorus (P) is essential for all living organisms. Plants must have it for normal growth and maturity.
Phosphorus plays a role in photosynthesis, respiration, energy storage and transfer, cell division, cell enlargement and several other processes in plants.



COMPLEX FERTILIZERS

20-20-20 • 20-5-30 • 12-26-26 • 32-10-20 and many other soluble fertilizer formulas.

Water-soluble fertilizers are formulas that are dissolved in water and applied to plants at the base or foliage throughout the growing season FINANCING

VPT prides itself with its long term partnership approach with all of its trading counterparts, whetherthey are producers, suppliers or buyers. As such, VPThas been one of the few companies that have consistently been structuring various types of financing tools, some of which can be listed as follows:

Full or partial prepayments to producers and suppliers in the form of pre-export trade financing.

Extended credit and payment terms at competitive interest rates to buyers. Stock financing where buyers pay for and take product in small tranches out of a controlled warehouse where VPT STORES the product.

Capital investment into fertilizer plants against product offtake and/or raw material supply agreements.

Capital injections or long term loans under Joint Venture and profit-sharing agreements.

Financing and structuring tolling agreements and complex barter contracts



Vessel & Container Chartering

To cater to the diverse logistical requirements of its broad spectrum of international business counterparts, VPT charters and uses hundreds of ships ranging from container vessels, river barges, tankers, handysize, supramax and panamax bulk carriers. In addition to its own in-house chartering departments in France and Egypt, VPT engages the services of leading chartering agencies and ship brokers worldwide to ensure competitive rates for the company and its clients. As freight is a crucial cost component in the ever more competitive fertilizer trade, a global team that works round the clock ensures the most competitive freights, timely vessel fixtures and voyage management, all of which contribute to a smooth and cost effective execution of shipments with clients and business partners. The changing dynamics of global fertilizer trade has made product shipments in containers an efficient, cost effective and ever growing mode of transport, taking an increasing share of the total global fertilizer logistics. VPT is one of the first companies in the industry to implement the use of containers in its logistics and has been increasing its container based trading volume to substantial levels with a dedicated team of professionals in China, Brazil and Europe, whose main focus is container management.

